

**THE UNITED WAY OF THE GREATER DAYTON AREA
(A NONPROFIT ORGANIZATION)
FINANCIAL STATEMENTS
YEARS ENDED JUNE 30, 2015 AND 2014**

THE UNITED WAY OF THE GREATER DAYTON AREA

TABLE OF CONTENTS

YEARS ENDED JUNE 30, 2015 AND 2014

	Page
INDEPENDENT AUDITORS' REPORT	1 - 2
FINANCIAL STATEMENTS	
Statements of Financial Position	3
Statements of Activities	4 - 5
Statements of Functional Expenses	6
Statements of Functional Expenses - Program Services	7 - 8
Statements of Functional Expenses - Supporting Services	9 - 10
Statements of Cash Flows	11
Notes to Financial Statements	12 - 24



BRADY WARE
& SCHOENFELD

INDEPENDENT AUDITORS' REPORT

Board of Directors
The United Way of the Greater Dayton Area
Dayton, Ohio

We have audited the accompanying financial statements of **The United Way of the Greater Dayton Area** (a nonprofit organization), which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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INDEPENDENT AUDITORS' REPORT - CONTINUED

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **The United Way of the Greater Dayton Area** as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Brady, Ware & Schoenfeld, Inc.

Dayton, Ohio
November 18, 2015

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2015 AND 2014

	<u>2015</u>	<u>2014</u>
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 813,574	\$ 684,657
Pledges receivable		
Annual campaigns, net of adjustment of \$737,941 and \$782,614, respectively, for net realizable value	3,130,485	3,191,546
Accounts receivable - other	109,692	204,717
Prepaid expenses	8,750	8,782
Investments in municipal bonds	578,641	552,690
Reserved cash - CFC	<u>602,834</u>	<u>560,419</u>
	<u>5,243,976</u>	<u>5,202,811</u>
EQUIPMENT, NET	<u>37,757</u>	<u>36,928</u>
OTHER ASSETS		
Restricted cash	425,628	426,138
Cash surrender value of life insurance	2,144,298	2,248,131
Investments at The Dayton Foundation	2,943,101	2,970,152
Beneficial interest in perpetual trusts	<u>2,710,070</u>	<u>2,753,303</u>
	<u>8,223,097</u>	<u>8,397,724</u>
	<u>\$ 13,504,830</u>	<u>\$ 13,637,463</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Donor designations payable	\$ 2,627,866	\$ 2,563,292
Allocations payable	2,246,671	2,469,134
Accounts payable and accrued expenses	<u>158,150</u>	<u>158,934</u>
	5,032,687	5,191,360
LONG-TERM LIABILITIES		
Long-term defined benefit obligation	<u>1,100,000</u>	<u>1,100,000</u>
	<u>6,132,687</u>	<u>6,291,360</u>
NET ASSETS		
Unrestricted	1,575,867	1,378,907
Temporarily restricted	2,811,206	2,938,893
Permanently restricted	<u>2,985,070</u>	<u>3,028,303</u>
	<u>7,372,143</u>	<u>7,346,103</u>
	<u>\$ 13,504,830</u>	<u>\$ 13,637,463</u>

See notes to financial statements.

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2015, WITH COMPARATIVE TOTALS FOR 2014

	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals	
				2015	2014
PUBLIC SUPPORT AND REVENUE					
2015 gross campaign contributions	\$ -	\$ 12,700	\$ -	\$ 12,700	\$ -
2014 gross campaign contributions	8,237,167	-	-	8,237,167	28,476
2013 gross campaign contributions	169,476	-	-	169,476	8,430,409
2012 gross campaign contributions	-	-	-	-	163,248
Less					
Donor designations	(3,854,068)	-	-	(3,854,068)	(3,722,120)
Adjustment for net realizable value	(411,902)	-	-	(411,902)	(421,589)
Total campaign revenue	4,140,673	12,700	-	4,153,373	4,478,424
Freedom Schools grants	229,500	-	-	229,500	284,800
Other contributions and grants	514,298	-	-	514,298	460,127
Service fees	227,804	-	-	227,804	315,347
Investment income	13,537	-	-	13,537	5,685
Information and referral	59,794	-	-	59,794	61,827
Net assets released from restrictions	90,799	(90,799)	-	-	-
Total public support and revenue	5,276,405	(78,099)	-	5,198,306	5,606,210
EXPENSES					
Program services	3,762,742	-	-	3,762,742	3,961,142
Support services					
Dues to affiliate	80,596	-	-	80,596	93,792
Management and general	270,128	-	-	270,128	273,431
Fundraising	1,127,608	-	-	1,127,608	1,188,284
Total expenses	5,241,074	-	-	5,241,074	5,516,649
CHANGE IN NET ASSETS FROM OPERATIONS	35,331	(78,099)	-	(42,768)	89,561
OTHER CHANGES					
Increase (decrease) in cash surrender value of life insurance	-	(103,833)	-	(103,833)	78,135
Gain on life insurance policies	-	30,750	-	30,750	80,389
Gain on investments at The Dayton Foundation and investments in municipal bonds	67,632	23,495	-	91,127	400,218
Gain (loss) on perpetual interest in trusts	93,997	-	(43,233)	50,764	410,773
TOTAL OTHER CHANGES	161,629	(49,588)	(43,233)	68,808	969,515
CHANGE IN NET ASSETS	196,960	(127,687)	(43,233)	26,040	1,059,076
NET ASSETS					
Beginning of year	1,378,907	2,938,893	3,028,303	7,346,103	6,287,027
End of year	\$ 1,575,867	\$ 2,811,206	\$ 2,985,070	\$ 7,372,143	\$ 7,346,103

See notes to financial statements.

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2014

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
PUBLIC SUPPORT AND REVENUE				
2014 gross campaign contributions	\$ -	\$ 28,476	\$ -	\$ 28,476
2013 gross campaign contributions	8,430,409	-	-	8,430,409
2012 gross campaign contributions	163,248	-	-	163,248
Less				
Donor designations	(3,722,120)	-	-	(3,722,120)
Adjustment for net realizable value	<u>(421,589)</u>	<u>-</u>	<u>-</u>	<u>(421,589)</u>
Total campaign revenue	4,449,948	28,476	-	4,478,424
Freedom Schools grants	284,800	-	-	284,800
Other contributions and grants	460,127	-	-	460,127
Service fees	315,347	-	-	315,347
Investment income	5,685	-	-	5,685
Information and referral	61,827	-	-	61,827
Net assets released from restrictions	<u>74,246</u>	<u>(74,246)</u>	<u>-</u>	<u>-</u>
Total public support and revenue	<u>5,651,980</u>	<u>(45,770)</u>	<u>-</u>	<u>5,606,210</u>
EXPENSES				
Program services	3,961,142	-	-	3,961,142
Support services				
Dues to affiliate	93,792	-	-	93,792
Management and general	273,431	-	-	273,431
Fundraising	<u>1,188,284</u>	<u>-</u>	<u>-</u>	<u>1,188,284</u>
Total expenses	<u>5,516,649</u>	<u>-</u>	<u>-</u>	<u>5,516,649</u>
CHANGE IN NET ASSETS FROM OPERATIONS	<u>135,331</u>	<u>(45,770)</u>	<u>-</u>	<u>89,561</u>
OTHER CHANGES				
Increase in cash surrender value of life insurance	-	78,135	-	78,135
Gain on life insurance policies	63,943	16,446	-	80,389
Gain on investments at The Dayton Foundation and investments in municipal bonds	277,834	122,384	-	400,218
Gain on perpetual interest in trusts	<u>89,942</u>	<u>-</u>	<u>320,831</u>	<u>410,773</u>
TOTAL OTHER CHANGES	<u>431,719</u>	<u>216,965</u>	<u>320,831</u>	<u>969,515</u>
CHANGE IN NET ASSETS	567,050	171,195	320,831	1,059,076
NET ASSETS				
Beginning of year	<u>811,857</u>	<u>2,767,698</u>	<u>2,707,472</u>	<u>6,287,027</u>
End of year	<u>\$ 1,378,907</u>	<u>\$ 2,938,893</u>	<u>\$ 3,028,303</u>	<u>\$ 7,346,103</u>

See notes to financial statements.

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENTS OF FUNCTIONAL EXPENSES

YEARS ENDED JUNE 30, 2015 AND 2014

	2015			2014		
	Program Services	Supporting Services	Total	Program Services	Supporting Services	Total
Salaries	\$ 584,488	\$ 730,096	\$ 1,314,584	\$ 627,195	\$ 751,103	\$ 1,378,298
Employee benefits	179,975	216,518	396,493	194,551	246,988	441,539
Payroll taxes	47,583	57,635	105,218	46,966	55,936	102,902
Total Salaries and Related Expenses	812,046	1,004,249	1,816,295	868,712	1,054,027	1,922,739
Professional fees and purchased services	106,162	124,184	230,346	108,206	128,676	236,882
Supplies	121,980	12,581	134,561	75,940	12,209	88,149
Telephone	12,165	7,844	20,009	14,865	12,486	27,351
Postage and shipping	434	6,948	7,382	611	5,796	6,407
Occupancy	91,238	82,357	173,595	89,469	89,939	179,408
Rental and maintenance of equipment	1,238	2,933	4,171	1,271	2,901	4,172
Printing and publications	44,666	58,780	103,446	64,486	64,543	129,029
Travel	34,425	7,485	41,910	20,754	10,302	31,056
Conferences, conventions and meetings	11,460	10,115	21,575	8,960	6,680	15,640
Subscriptions and publications	960	740	1,700	863	309	1,172
Membership dues	3,092	3,239	6,331	2,627	2,492	5,119
Administrative	-	69,083	69,083	-	73,208	73,208
Miscellaneous	6,914	(336)	6,578	3,873	(11,544)	(7,671)
Total Expenses Before Depreciation	1,246,780	1,390,202	2,636,982	1,260,637	1,452,024	2,712,661
Depreciation	3,229	7,534	10,763	4,154	9,691	13,845
Total Operating Expenses	1,250,009	1,397,736	2,647,745	1,264,791	1,461,715	2,726,506
Allocations	2,356,268	-	2,356,268	2,503,731	-	2,503,731
Grants - Freedom Schools	156,465	-	156,465	192,620	-	192,620
United Way of America dues	-	80,596	80,596	-	93,792	93,792
Total Expenses	\$ 3,762,742	\$ 1,478,332	\$ 5,241,074	\$ 3,961,142	\$ 1,555,507	\$ 5,516,649

See notes to financial statements.

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENT OF FUNCTIONAL EXPENSES - PROGRAM SERVICES

YEAR ENDED JUNE 30, 2015

	<u>Affiliated Organizations</u>	<u>Fund Distribution</u>	<u>Direct Services</u>	<u>HelpLink</u>	<u>Special Projects</u>	<u>Total</u>
Salaries	\$ -	\$ 24,560	\$ 230,431	\$ 271,876	\$ 57,621	\$ 584,488
Employee benefits	-	9,912	62,568	86,202	21,293	179,975
Payroll taxes	-	<u>2,064</u>	<u>18,783</u>	<u>22,167</u>	<u>4,569</u>	<u>47,583</u>
Total Salaries and Related Expenses	-	36,536	311,782	380,245	83,483	812,046
Professional fees and purchased services	-	6,961	65,670	27,935	5,596	106,162
Supplies	-	396	118,604	1,198	1,782	121,980
Telephone	-	710	1,321	7,313	2,821	12,165
Postage and shipping	-	14	191	143	86	434
Occupancy	-	5,591	31,909	48,190	5,548	91,238
Rental and maintenance of equipment	-	153	767	300	18	1,238
Printing and publications	-	4,984	22,912	15,097	1,673	44,666
Travel	-	469	31,432	262	2,262	34,425
Conferences, conventions and meetings	-	153	10,337	670	300	11,460
Subscriptions and publications	-	76	161	551	172	960
Membership dues	-	212	601	1,697	582	3,092
Miscellaneous	-	<u>10</u>	<u>107</u>	<u>6,766</u>	<u>31</u>	<u>6,914</u>
Total Expenses Before Depreciation	-	56,265	595,794	490,367	104,354	1,246,780
Depreciation	-	<u>517</u>	<u>1,098</u>	<u>1,453</u>	<u>161</u>	<u>3,229</u>
Total Operating Expenses	-	56,782	596,892	491,820	104,515	1,250,009
Allocations	2,356,268	-	-	-	-	2,356,268
Grants - Freedom Schools	-	-	<u>156,465</u>	-	-	<u>156,465</u>
Total Expenses	<u>\$ 2,356,268</u>	<u>\$ 56,782</u>	<u>\$ 753,357</u>	<u>\$ 491,820</u>	<u>\$ 104,515</u>	<u>\$ 3,762,742</u>

See notes to financial statements.

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENT OF FUNCTIONAL EXPENSES - PROGRAM SERVICES

YEAR ENDED JUNE 30, 2014

	Affiliated Organizations	Fund Distribution	Direct Services	HelpLink	Special Projects	Total
Salaries	\$ -	\$ 45,254	\$ 241,121	\$ 290,983	\$ 49,837	\$ 627,195
Employee benefits	-	20,247	68,506	89,358	16,440	194,551
Payroll taxes	-	3,368	17,714	21,864	4,020	46,966
Total Salaries and Related Expenses	-	68,869	327,341	402,205	70,297	868,712
Professional fees and purchased services	-	7,069	65,217	29,272	6,648	108,206
Supplies	-	455	73,668	1,566	251	75,940
Telephone	-	1,414	2,271	8,177	3,003	14,865
Postage and shipping	-	27	223	335	26	611
Occupancy	-	6,167	35,220	44,338	3,744	89,469
Rental and maintenance of equipment	-	169	692	379	31	1,271
Printing and publications	-	5,669	35,484	21,926	1,407	64,486
Travel	-	1,134	17,101	439	2,080	20,754
Conferences, conventions and meetings	-	116	8,391	415	38	8,960
Subscriptions and publications	-	29	61	672	101	863
Membership dues	-	137	487	1,484	519	2,627
Miscellaneous	-	(161)	(341)	4,425	(50)	3,873
Total Expenses Before Depreciation	-	91,094	565,815	515,633	88,095	1,260,637
Depreciation	-	665	1,412	1,869	208	4,154
Total Operating Expenses	-	91,759	567,227	517,502	88,303	1,264,791
Allocations	2,503,731	-	-	-	-	2,503,731
Grants - Freedom Schools	-	-	192,620	-	-	192,620
Total Expenses	\$ 2,503,731	\$ 91,759	\$ 759,847	\$ 517,502	\$ 88,303	\$ 3,961,142

See notes to financial statements.

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENT OF FUNCTIONAL EXPENSES - SUPPORTING SERVICES

YEAR ENDED JUNE 30, 2015

	<u>Due to Affiliate</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
Salaries	\$ -	\$ 143,355	\$ 586,741	\$ 730,096
Employee benefits	-	36,781	179,737	216,518
Payroll taxes	-	<u>11,206</u>	<u>46,429</u>	<u>57,635</u>
Total Salaries and Related Expenses	-	191,342	812,907	1,004,249
Professional fees and purchased services	-	26,917	97,267	124,184
Supplies	-	3,252	9,329	12,581
Telephone	-	1,574	6,270	7,844
Postage and shipping	-	1,541	5,407	6,948
Occupancy	-	13,298	69,059	82,357
Rental and maintenance of equipment	-	314	2,619	2,933
Printing and publications	-	8,309	50,471	58,780
Travel	-	1,084	6,401	7,485
Conferences, conventions and meetings	-	2,187	7,928	10,115
Subscriptions and publications	-	118	622	740
Membership dues	-	845	2,394	3,239
Administrative	-	17,271	51,812	69,083
Miscellaneous	-	<u>(77)</u>	<u>(259)</u>	<u>(336)</u>
Total Expenses Before Depreciation	-	267,975	1,122,227	1,390,202
Depreciation	-	<u>2,153</u>	<u>5,381</u>	<u>7,534</u>
Total Operating Expenses	-	270,128	1,127,608	1,397,736
United Way of America dues	<u>80,596</u>	-	-	<u>80,596</u>
Total Expenses	<u>\$ 80,596</u>	<u>\$ 270,128</u>	<u>\$ 1,127,608</u>	<u>\$ 1,478,332</u>

See notes to financial statements.

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENT OF FUNCTIONAL EXPENSES - SUPPORTING SERVICES

YEAR ENDED JUNE 30, 2014

	<u>Due to Affiliate</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
Salaries	\$ -	\$ 145,415	\$ 605,688	\$ 751,103
Employee benefits	-	38,733	208,255	246,988
Payroll taxes	-	10,864	45,072	55,936
	<u>-</u>	<u>195,012</u>	<u>859,015</u>	<u>1,054,027</u>
Total Salaries and Related Expenses	-	195,012	859,015	1,054,027
Professional fees and purchased services	-	26,047	102,629	128,676
Supplies	-	3,139	9,070	12,209
Telephone	-	1,871	10,615	12,486
Postage and shipping	-	1,310	4,486	5,796
Occupancy	-	14,322	75,617	89,939
Rental and maintenance of equipment	-	415	2,486	2,901
Printing and publications	-	9,716	54,827	64,543
Travel	-	1,238	9,064	10,302
Conferences, conventions and meetings	-	1,655	5,025	6,680
Subscriptions and publications	-	50	259	309
Membership dues	-	556	1,936	2,492
Administrative	-	18,302	54,906	73,208
Miscellaneous	-	(2,971)	(8,573)	(11,544)
	<u>-</u>	<u>270,662</u>	<u>1,181,362</u>	<u>1,452,024</u>
Total Expenses Before Depreciation	-	270,662	1,181,362	1,452,024
Depreciation	-	2,769	6,922	9,691
	<u>-</u>	<u>2,769</u>	<u>6,922</u>	<u>9,691</u>
Total Operating Expenses	-	273,431	1,188,284	1,461,715
United Way of America dues	93,792	-	-	93,792
	<u>93,792</u>	<u>-</u>	<u>-</u>	<u>93,792</u>
Total Expenses	\$ 93,792	\$ 273,431	\$ 1,188,284	\$ 1,555,507
	<u>\$ 93,792</u>	<u>\$ 273,431</u>	<u>\$ 1,188,284</u>	<u>\$ 1,555,507</u>

See notes to financial statements.

THE UNITED WAY OF THE GREATER DAYTON AREA

STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2015 AND 2014

	<u>2015</u>	<u>2014</u>
OPERATING ACTIVITIES		
Change in net assets	\$ 26,040	\$ 1,059,076
Adjustments to reconcile change in net assets to net cash and cash equivalents provided (used) by operating activities:		
Depreciation	10,763	13,845
(Increase) decrease in value of cash surrender value of life insurance	73,083	(158,524)
Net realized and unrealized gain on investments	(48,700)	(367,520)
Net investment (gain) loss from perpetual interest in trusts	43,233	(320,831)
	<u>104,419</u>	<u>226,046</u>
Changes in operating assets and liabilities:		
Pledges receivable - annual campaign, net	61,061	667,060
Accounts receivable	95,025	30,046
Prepaid expenses	32	(6,881)
Reserved cash	(42,415)	(475,847)
Restricted cash	510	(856)
Donor designations payable	64,574	(292,601)
Allocations payable	(222,463)	(145,022)
Accounts payable and accrued expenses	(784)	(10,958)
	<u>59,959</u>	<u>(9,013)</u>
Net Cash and Cash Equivalents Provided (Used) by Operating Activities		
INVESTING ACTIVITIES		
Equipment additions	(11,591)	(1,960)
Purchases of investments	(63,594)	(206,774)
Proceeds received from investments	113,393	90,084
Proceeds from life insurance policies	30,750	80,389
	<u>68,958</u>	<u>(38,261)</u>
Net Cash and Cash Equivalents Provided (Used) by Investing Activities		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	128,917	(47,274)
CASH AND CASH EQUIVALENTS		
Beginning of year	<u>684,657</u>	<u>731,931</u>
End of year	<u>\$ 813,574</u>	<u>\$ 684,657</u>

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE A - NATURE OF ORGANIZATION

The United Way of the Greater Dayton Area (the "Organization") is a nonprofit organization. The Organization engages in fundraising through annual pledge campaigns. Support received is then used to fund various nonprofit health and human service agencies within the greater Dayton area through a competitive grant process to achieve measurable outcomes in the areas of Education, Income and Basic Needs, and Health and Well-Being. The Organization also distributes contributions designated to specific agencies as a service to donors participating in the annual campaign. In addition, the Organization provides direct services including: 24-hour information and referral, volunteer recruitment and placement, services for dislocated workers, and community planning.

The Organization is the Principal Combined Fund Organization ("PCFO") of the Combined Federal Campaign ("CFC") of Champaign, Clark, Clinton, Darke, Fayette, Greene, Miami, Montgomery, Preble, Shelby and Warren Counties, which solicits funds from federal employees. The United Way of the Greater Dayton Area, as PCFO, collects the campaign contributions and disburses them to qualified agencies, net of campaign expenses. The activity of the CFC is included in the accompanying financial statements.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following accounting principles and practices of the Organization are set forth to facilitate the understanding of data presented in the financial statements:

Basis of Presentation - The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Net Asset Classification - Accounting standards provide guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). The accounting standards also improve disclosures about an organization's endowment funds, both donor restricted endowment funds and board designated endowment funds, whether or not the Organization is subject to UPMIFA.

The State of Ohio adopted UPMIFA effective June 1, 2009. The Organization adopted accounting standards relating to endowment funds for the year ended June 30, 2009. Management has determined that the majority of the Organization's net assets do not meet the definition of an endowment under UPMIFA. The contributions are subject to the terms of the governing documents.

Temporarily restricted net assets consist of the remaining portion of donor-restricted endowment funds that are not classified as permanently restricted net assets. When donor restrictions expire, that is, when a stipulated time restriction ends or a purpose restriction is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Permanently restricted net assets represent the fair value of the original gift as of the gift date and the original value of subsequent gifts to donor-restricted endowment funds.

Financial Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Cash and Cash Equivalents - Interest-bearing deposits and short-term investments with original maturities of three months or less are classified as cash equivalents, with the exception of money market accounts held by The Dayton Foundation. Periodically during the year, the Organization may have cash deposits with a single institution in excess of federally insured limits. The Organization has not experienced any losses in such accounts, and believes it is not exposed to any significant credit risk on cash.

Reserved Cash - The Organization had \$602,834 and \$560,419 of reserved cash and cash equivalents at June 30, 2015 and 2014, respectively, which are required to be kept in a separate bank account for the operations of the CFC.

Restricted Cash - Additionally, the Organization had \$425,628 and \$426,138 of restricted cash and cash equivalents at June 30, 2015 and 2014, respectively, which serves as collateral on the Organization's letter of credit. See Note G.

Contributions - Contributions are recorded at net realizable value, as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the year in which the contributions are received. All other donor restricted contributions are reported as increases in temporarily restricted or permanently restricted net assets, depending on the nature of the restrictions.

Investments - Investment balances are comprised of funds held and managed by The Dayton Foundation (the "Foundation") as well as invested in various municipal bonds with a financial institution. Investments are reported at their fair value, based on the valuation provided by the Foundation or other financial institutions. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Equipment - Equipment is recorded at cost, or if donated, at fair value at the date of the gift. Donations are reported as unrestricted support unless the donor has restricted the donated asset for a specific purpose. Depreciation is provided using the straight-line method over the estimated useful lives of the assets. The Organization capitalizes all expenditures in excess of \$1,000 for equipment.

Pledges Receivable - Pledges for contributions are recorded as income in the year pledged by the donor and, if unpaid, are included in pledges receivable. Pledges are recorded at net realizable value.

Tax-Exempt Status - The Organization is exempt from federal income taxes under IRS Code Section 501(c)(3). However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi), and has been classified as an organization other than a private foundation under Section 509(a)(1).

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Accounting for Uncertainty in Income Taxes - The Organization has adopted accounting rules that prescribe when to recognize, and how to measure, the financial statement effects of income tax positions taken, or expected to be taken, on its income tax returns. These rules require management to evaluate the likelihood that, upon examination by relevant taxing jurisdictions, those income tax positions would be sustained. Based on that evaluation, the Organization only recognizes the maximum benefit of each income tax position that is more than 50% likely of being sustained. To the extent that all or a portion of the benefits of an income tax position are not recognized, a liability would be recognized for the unrecognized benefits, along with any interest and penalties that would result from disallowance of the position. Should any such penalties and interest be incurred, they would be recognized as operating expenses.

Based on its review, management does not believe the Organization has taken any material uncertain tax positions, including any position that would place the Organization's exempt status in jeopardy as of June 30, 2015 and 2014. The federal tax returns of the Organization for 2011, 2012, and 2013 are subject to examination by taxing authority, generally for three years after the due date.

Endowment Investment and Spending Policies - The Organization's endowment assets are largely invested with The Dayton Foundation (the "Foundation"). The Organization has adopted the investment and spending policies used by the Foundation with regard to endowment assets held by the Foundation.

The Foundation requires investment managers to abide by an asset allocation guide. The policy for those assets held by the Foundation is to preserve the real purchasing power of the endowed assets, and provide a growing stream of income to be made available for spending, net of inflation, in order to sustain the operations of the Foundation. The Foundation's spending and investment policies work together to achieve this objective. This investment policy establishes a return objective through diversification of asset classes. The current long-term return objective is to exceed the rate of inflation, as measured by the Consumer Price Index, by 4%. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

The spending policy calculates the amount of money annually distributed from the Foundation's various endowed funds. The Foundation uses the previous 12 calendar quarters' average market value multiplied by 5% to determine the amount available for distribution.

Funds with Deficiencies - From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Organization to retain as a fund of perpetual duration. In accordance with generally accepted accounting principles, deficiencies of this nature are reported as unrestricted net assets. The balance of this deficiency for the Gertrude Mellen Fund was \$2,218 and \$1,519 as of June 30, 2015 and 2014, respectively. The deficiency resulted from unfavorable market declines.

Reclassifications - Certain amounts in the 2014 financial statements have been reclassified to conform to the 2015 financial statement presentation.

Subsequent Events - In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through November 18, 2015, the date the financial statements were available to be issued.

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE C - EQUIPMENT

	<u>2015</u>	<u>2014</u>
Equipment	\$ 172,161	\$ 164,320
Less accumulated depreciation	<u>134,404</u>	<u>127,392</u>
	<u>\$ 37,757</u>	<u>\$ 36,928</u>

NOTE D - INVESTMENTS

Investments consist of funds held at The Dayton Foundation, a community foundation that invests and manages donors' charitable funds, and at a financial institution.

The investments consist of the following at June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Unrestricted:		
United Way of the Greater Dayton Area Endowment Fund	\$ 1,289,368	\$ 1,297,492
United Way of the Greater Dayton Area Memorial Fund	<u>726,743</u>	<u>736,893</u>
	<u>2,016,111</u>	<u>2,034,385</u>
Restricted:		
United Way of the Greater Dayton Area Campaign Fund	422,342	426,115
Rike Family Endowment Fund	481,866	486,171
Gertrude Mellen Fund	<u>22,782</u>	<u>23,481</u>
	<u>926,990</u>	<u>935,767</u>
Total Investments at The Dayton Foundation	<u>\$ 2,943,101</u>	<u>\$ 2,970,152</u>
Investments in municipal bonds	<u>\$ 578,641</u>	<u>\$ 552,690</u>

NOTE E - BENEFICIAL INTEREST IN PERPETUAL TRUSTS

The Organization is the beneficiary of perpetual trusts held by The Dayton Foundation. The trust assets are not in the possession of the Organization and are administered and managed by The Dayton Foundation. Under the terms of the trusts, the Organization has the irrevocable right to receive the income earned on the endowment assets in perpetuity. Accordingly, the Organization has recorded an asset entitled "beneficial interest in perpetual trusts" equivalent to the present value of the expected future cash flows from the trusts. The present value is estimated at an amount equal to the fair market value of the assets of the trusts.

The annual distributions from the trust are reported as investment income that increases unrestricted net assets. The asset value is adjusted annually, using the same basis as was used to measure the asset initially, and adjustments to the value are recognized as permanently restricted gains or losses.

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE E - BENEFICIAL INTEREST IN PERPETUAL TRUSTS - continued

The following endowments have been created at The Dayton Foundation from which the Organization is entitled to receive certain income and benefits.

	<u>2015</u>	<u>2014</u>
C.H. Dean & Associates Inc. Fund	\$ 268,627	\$ 279,829
Berry Family Fund	2,364,275	2,395,244
Marie S. Aull Fund	<u>77,168</u>	<u>78,230</u>
	<u>\$ 2,710,070</u>	<u>\$ 2,753,303</u>

NOTE F - FAIR VALUE MEASUREMENTS

Accounting standards have a single definition of fair value and a framework for measuring fair value in accordance with generally accepted accounting principles. These standards apply whenever other authoritative literature requires (or permits) certain assets and liabilities to be measured at fair value. Items carried at fair value on a recurring basis consist of certain investment funds. The Organization also uses fair value concepts to test various long lived assets for impairment in the event a triggering event has occurred.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market. The Organization uses a fair value hierarchy that has three levels of inputs, both observable and unobservable, with use of the lowest possible level of input to determine fair value.

Level 1 inputs include quoted market prices in an active market or the price of an identical asset or liability. Level 2 inputs are market data, other than Level 1, that are observable either directly or indirectly. Level 2 inputs include quoted market prices for similar assets or liabilities, quoted market prices in an inactive market, and other observable information that can be corroborated by market data. Level 3 inputs are unobservable and corroborated by little or no market data.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2015.

Money market: Valued based on the contractual terms of the underlying money market; provides a daily mil-rate for income accretion.

Domestic equity funds, international equity funds and fixed income funds: Valued at the net asset value (NAV) of shares held by the Organization at year-end.

Hedge fund of funds: Assets are part of pooled investments held by The Dayton Foundation, and are valued at the equity (pro rata interest) in the net assets of the hedge fund of funds, based on valuations provided by respective fund managers. The fair values reported by the fund managers are based on quoted market prices, if available, or other valuation methods.

Beneficial interest in perpetual trusts: Value determined based on the fair value of the underlying trust assets, which is estimated to approximate the present value of the future cash flow of the trust distributions.

Cash surrender value of life insurance: Valued based upon amounts provided by the Organization's insurance agent.

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE F - FAIR VALUE MEASUREMENTS - continued

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Fair values of the Organization's financial assets measured on a recurring basis at June 30, 2015, are as follows:

	2015			
	<u>Fair Value</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Assets				
Investments				
Money market	\$ 88,293	\$ -	\$ 88,293	\$ -
Domestic equity funds	1,206,672	-	1,206,672	-
International equity funds	647,482	-	647,482	-
Fixed income	931,813	578,641	353,172	-
Hedge fund of funds	647,482	-	-	647,482
Beneficial interest in perpetual trusts	2,710,070	-	2,710,070	-
Cash surrender value of life insurance	2,144,298	-	-	2,144,298
	<u>\$ 8,376,110</u>	<u>\$ 578,641</u>	<u>\$ 5,005,689</u>	<u>\$ 2,791,780</u>

Fair values of the Organization's financial assets measured on a recurring basis at June 30, 2014, are as follows:

	2014			
	<u>Fair Value</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Assets				
Investments				
Money market	\$ 59,403	\$ -	\$ 59,403	\$ -
Domestic equity funds	1,277,165	-	1,277,165	-
International equity funds	623,732	-	623,732	-
Fixed income	968,511	552,690	415,821	-
Hedge fund of funds	594,031	-	-	594,031
Beneficial interest in perpetual trusts	2,753,303	-	2,753,303	-
Cash surrender value of life insurance	2,248,131	-	-	2,248,131
	<u>\$ 8,524,276</u>	<u>\$ 552,690</u>	<u>\$ 5,129,424</u>	<u>\$ 2,842,162</u>

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE F - FAIR VALUE MEASUREMENTS - continued

The following table sets forth a summary of changes in the fair value of the Organization's Level 3 assets for the years ended June 30, 2015 and 2014:

	<u>2015</u>	
	<u>Cash Surrender Value of Life Insurance</u>	<u>Hedge Fund of Funds</u>
Balance, beginning of year	\$ 2,248,131	\$ 594,031
Net gains (losses) - realized and unrealized	(73,083)	53,451
Proceeds	<u>(30,750)</u>	<u>-</u>
Balance, end of year	<u>\$ 2,144,298</u>	<u>\$ 647,482</u>
	<u>2014</u>	
	<u>Cash Surrender Value of Life Insurance</u>	<u>Hedge Fund of Funds</u>
Balance, beginning of year	\$ 2,169,996	\$ 498,692
Net gains - realized and unrealized	158,524	95,339
Proceeds	<u>(80,389)</u>	<u>-</u>
Balance, end of year	<u>\$ 2,248,131</u>	<u>\$ 594,031</u>

NOTE G - LETTER OF CREDIT

The Organization entered into a letter of credit agreement with PNC which expired in May 2015, and was extended through March 2016. The agreement allows the Organization to receive standby letters of credit that, in aggregate, may not exceed \$400,000. Interest is charged at 2.00% plus a floating rate per annum equal to the greater of the Prime Rate (3.25% at both June 30, 2015 and 2014), the Federal Funds Rate (0.25% at both June 30, 2015 and 2014) plus 0.50%, or the Daily LIBOR Rate (0.11% and 0.09% at June 30, 2015 and 2014, respectively) plus 1.00%. There were no outstanding letters of credit as of June 30, 2015 and 2014.

The letter of credit is collateralized by a money market account held at PNC Bank. The balance of this account was \$425,628 and \$426,138 as of June 30, 2015 and 2014, respectively, and is classified as restricted cash in the statement of financial position.

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE H - UNRESTRICTED NET ASSETS

A summary of appropriated and unappropriated unrestricted net assets as of June 30, 2015 and 2014, are as follows:

	<u>2015</u>	<u>2014</u>
Appropriated		
Funds held at The Dayton Foundation	\$ 2,016,111	\$ 2,034,385
Unappropriated deficit	<u>(440,244)</u>	<u>(655,478)</u>
Unrestricted net assets	<u>\$ 1,575,867</u>	<u>\$ 1,378,907</u>

NOTE I - TEMPORARILY RESTRICTED NET ASSETS

	<u>2015</u>	<u>2014</u>
Cash surrender value of life insurance	\$ 2,144,298	\$ 2,248,131
United Way of the Greater Dayton Area Campaign Fund	422,342	426,115
Rike Family Endowment Fund investment earnings	231,866	236,171
Contributions for 2014 campaign	-	28,476
Contributions for 2015 campaign	<u>12,700</u>	<u>-</u>
	<u>\$ 2,811,206</u>	<u>\$ 2,938,893</u>

The following schedule is the assets released from restrictions for the years ended June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Release of purpose restriction	\$ 31,573	\$ 46,746
Release of time restriction	<u>59,226</u>	<u>27,500</u>
	<u>\$ 90,799</u>	<u>\$ 74,246</u>

NOTE J - PERMANENTLY RESTRICTED NET ASSETS

	<u>2015</u>	<u>2014</u>
Gertrude Mellen Fund	\$ 25,000	\$ 25,000
Rike Family Endowment Fund	250,000	250,000
Beneficial interest in perpetual trusts	<u>2,710,070</u>	<u>2,753,303</u>
	<u>\$ 2,985,070</u>	<u>\$ 3,028,303</u>

NOTE K - CONCENTRATION OF CREDIT RISK

The Organization operates in the greater Dayton, Ohio area, including Montgomery, Greene and Preble Counties. Most of its revenue and support comes from businesses and individuals within these counties.

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE L - MULTI-EMPLOYER PENSION PLAN

The Organization and certain affiliated agencies participated in a non-contributory, multi-employer defined benefit pension plan, which covered substantially all of the Organization's employees. The Plan covered substantially all full-time employees of the Organization and Affiliated Agencies who completed one year of service and attained at least 1,000 hours of service, provided the participant was at least 21 years old. If an employee had been a previous participant in the Plan through the Organization or another nonprofit agency, he or she would be eligible the first of the month following his or her date of hire, provided that the prior service was within three years of his or her most recent hire date with the Organization. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). Pension expense for the years ended June 30, 2015 and 2014, was \$145,485 and \$160,955, respectively.

This multi-employer defined benefit pension plan was frozen as of December 31, 2008. The Plan was underfunded as of June 30, 2015 and 2014.

Early in fiscal year-end 2012, participating agencies requested a spin off analysis to estimate each members' portion of the unfunded pension plan. Prior to this time an estimate of the liability by agency was not available. Since a reasonable estimate of the liability became available, the Organization has recorded an accrued expense of \$1,100,000 as of June 30, 2015 and 2014, which represents its estimated portion of the obligation. These estimates were calculated based on the respective liabilities of the Plan at December 31. The total unfunded liability of the Plan as of December 31, 2015 and 2014, based on information and projections provided by the plan's actuary, was \$8,600,000 and \$10,800,000, respectively.

The risks in participating in multi-employer defined benefit pension plans are different from single-employer plans because: (a) assets contributed to the multi-employer plan by one employer may be used to provide benefits to the employees of other participating employers, (b) if a participating employer stops contributing to the plan, the unfunded obligations of the plan may be required to be borne by the remaining participating employers, and (c) if the Organization chooses to stop participating in the plan, it may be required to pay a withdrawal liability to the plan. The Organization has no plans to withdraw from its multi-employer pension plan.

The following represents information about the Organization's multi-employer pension plan as of June 30, 2015 and 2014, and the years then ended:

<u>Name of Pension Fund</u>	<u>EIN and Plan Number</u>	<u>Pension Protection Act Zone Status</u>		<u>FIP/RP Status</u>	<u>Contributions for the Year Ended June 30</u>		<u>Surcharge Imposed</u>
		<u>2015</u>	<u>2014</u>		<u>2015</u>	<u>2014</u>	
Employee Benefit Plan of the United Way of the Greater Dayton Area and Affiliated Agencies	31-0536658 Plan No. 333	*	*	*	<u>\$ 145,485</u>	<u>\$ 160,955</u>	*

* The Plan is considered to be a multiple employer plan for Internal Revenue Service purposes and, therefore, the Pension Protection Act Zone Status has not been evaluated by the Plan's actuary.

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE M - RETIREMENT PLAN

Effective January 1, 2009, the Organization established a Safe Harbor 401(k) Plan which covers substantially all of the Organization's employees. The Plan covers full-time employees of the Organization who have completed one year of service and attained at least 1,000 hours of service, provided the participant is at least 21 years old. The Organization will contribute at least 4% each year of the employee's compensation as the safe harbor contribution. The expense for the years ended June 30, 2015 and 2014, was \$79,641 and \$85,452, respectively.

NOTE N - FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on an internal cost allocation method.

NOTE O - ALLOCATIONS AND DESIGNATED DISBURSEMENTS TO AFFILIATED ORGANIZATIONS

Each calendar year, the Organization disburses the previous year's campaign proceeds to its affiliated organizations. These disbursements include both designated and undesignated pledges. Volunteer and donor allocations to agencies as of June 30, 2015 and 2014, were as follows:

	<u>2015</u>	<u>2014</u>
United Way Agencies	\$ 4,107,050	\$ 4,323,438
Neighboring United Way Agencies	98,454	133,342
Combined Federal Campaign	<u>2,004,832</u>	<u>1,769,071</u>
	<u>\$ 6,210,336</u>	<u>\$ 6,225,851</u>

Total volunteer and donor allocations of the campaigns as of June 30, 2015 and 2014, were as follows:

	<u>2015</u>	<u>2014</u>
Allocations	\$ 2,356,268	\$ 2,503,731
Designated disbursements	<u>3,854,068</u>	<u>3,722,120</u>
	<u>\$ 6,210,336</u>	<u>\$ 6,225,851</u>

NOTE P - INCOME FROM MEMBER AGENCIES

The Organization provided certain services to various agencies throughout the year. Income from services was \$227,804 and \$315,347 for the years ended June 30, 2015 and 2014, respectively.

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE Q - DONOR DESIGNATIONS PAYABLE

The Organization honors designations from donors to United Way partner agencies. These donations are reflected in the statements of activities as campaign contributions in the year they are pledged, less a corresponding amount of equal value for the designation.

Donor designations pledged as part of the 2014 campaign, but not disbursed as of June 30, 2015, amounted to \$2,627,866.

Donor designations pledged as part of the 2013 campaign, but not disbursed as of June 30, 2014, amounted to \$2,563,292.

NOTE R - CASH SURRENDER VALUE OF LIFE INSURANCE

Certain contributors have named the Organization as beneficiary on life insurance policies. The contributors' pledges were equal to the initial annual premiums due on these policies. The annual premiums, for years subsequent to the year that the pledge was made, are paid through the increases in the insurance policies' value. No premium payments were made by the Organization during the fiscal years ended June 30, 2015 and 2014. The amount recorded in the statements of financial position represents the cash surrender value of those policies, which are classified as temporarily restricted due to an implied time restriction.

During the fiscal years ended June 30, 2015 and 2014, the Organization received \$30,750 and \$80,389, respectively, from these policies.

NOTE S - ENDOWMENT FUNDS AND NET ASSETS

The following is a summary of changes in endowment net assets for the year ended June 30, 2015:

	2015			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor designated net assets, beginning of year	\$ (1,519)	\$ 236,171	\$ 275,000	\$ 509,652
Interest and dividend income	332	6,946	-	7,278
Net investment gain (realized and unrealized)	415	8,623	-	9,038
Fees	(605)	(3,048)	-	(3,653)
Amounts appropriated for expenditure	<u>(841)</u>	<u>(16,826)</u>	<u>-</u>	<u>(17,667)</u>
Donor designated net assets, end of year	<u>\$ (2,218)</u>	<u>\$ 231,866</u>	<u>\$ 275,000</u>	<u>\$ 504,648</u>

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE S - ENDOWMENT FUNDS AND NET ASSETS - continued

The following table summarizes all Organization net assets as of June 30, 2015:

	2015			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Endowment funds	\$ (2,218)	\$ 231,866	\$ 275,000	\$ 504,648
Non-endowment funds:				
Operating	1,578,085	-	-	1,578,085
Beneficial interest in perpetual trusts	-	-	2,710,070	2,710,070
Purpose restricted funds	-	422,342	-	422,342
Time restricted funds	-	12,700	-	12,700
Cash surrender value of life insurance policies	-	<u>2,144,298</u>	-	<u>2,144,298</u>
	<u>\$ 1,575,867</u>	<u>\$ 2,811,206</u>	<u>\$ 2,985,070</u>	<u>\$ 7,372,143</u>

The following is a summary of changes in endowment net assets for the year ended June 30, 2014:

	2014			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor designated net assets, beginning of year	\$ (3,417)	\$ 187,098	\$ 275,000	\$ 458,681
Interest and dividend income	273	5,588	-	5,861
Net investment gain (realized and unrealized)	3,058	62,547	-	65,605
Fees	(605)	(2,915)	-	(3,520)
Amounts appropriated for expenditure	<u>(828)</u>	<u>(16,147)</u>	<u>-</u>	<u>(16,975)</u>
Donor designated net assets, end of year	<u>\$ (1,519)</u>	<u>\$ 236,171</u>	<u>\$ 275,000</u>	<u>\$ 509,652</u>

The following table summarizes all Organization net assets as of June 30, 2014:

	2014			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Endowment funds	\$ (1,519)	\$ 236,171	\$ 275,000	\$ 509,652
Non-endowment funds:				
Operating	1,380,426	-	-	1,380,426
Beneficial interest in perpetual trusts	-	-	2,753,303	2,753,303
Purpose restricted funds	-	426,115	-	426,115
Time restricted funds	-	28,476	-	28,476
Cash surrender value of life insurance policies	-	<u>2,248,131</u>	-	<u>2,248,131</u>
	<u>\$ 1,378,907</u>	<u>\$ 2,938,893</u>	<u>\$ 3,028,303</u>	<u>\$ 7,346,103</u>

THE UNITED WAY OF THE GREATER DAYTON AREA

NOTES TO FINANCIAL STATEMENTS

NOTE T - OPERATING LEASES

The Organization entered into a lease in May 2010, for office space in Dayton, Ohio. The terms of the lease call for escalating rent payments through April 2015. During July 2013, the lease was amended, which resulted in a reduced monthly rent charge fixed at \$10,000 through April 2015. Upon expiration, the lease was renewed for an additional two-year period. This lease calls for monthly rental payments of \$10,000 through expiration in April 2017. Rental expense on this lease was \$120,000 for both years ended June 30, 2015 and 2014.

The Organization also entered into a lease in June 2011, for office space in Xenia, Ohio. The terms of the lease called for monthly rental payments of \$250 through June 2014. Upon expiration, the Organization extended the lease terms through April 2015. However, this lease was terminated effective March 2015, and the Organization entered into a new lease. The terms of the new lease call for monthly rentals of \$500 through expiration in March 2018. Rental expense was \$4,000 and \$3,000 for the years ended June 30, 2015 and 2014, respectively.

The Organization leases office space in Eaton, Ohio. The terms of the lease for the period of July 1, 2013, through June 30, 2014, required monthly rental payments of \$250. Upon expiration, the lease was renewed under the same terms through June 30, 2015. The lease was further extended through June 30, 2016, under the same terms. Rental expense was \$3,000 for both the years ended June 30, 2015 and 2014.

The Organization leased office equipment, with monthly base rental payments of \$5,033, plus a usage surcharge, through December 2013. Upon expiration, the Organization began leasing office equipment with monthly base rental payments of \$566, plus a usage surcharge, through December 2018. Rental expense was \$11,093 and \$45,179 for the years ended June 30, 2015 and 2014, respectively.

Minimum lease payments for operating leases as of June 30, 2015, are as follows:

2016	\$	135,791
2017		112,791
2018		<u>7,396</u>
	\$	<u>255,978</u>